

Schedule

NOTE: Sessions open to registrants only. If spouse/guest plans to attend sessions, they must register in full.

Wednesday, October 4

8 am
Early Bird Golf
(See activities)

10:30 am – 3:45 pm
International Task Force

The Task Force meeting, which is open to all attendees, will hear a presentation from a representative of the U.S. Department of Commerce on the potential business and fiscal value of an Export Trading Certificate for WASTEC and its members. In addition to reviewing the planned international activities for next year, the Task Force will take a recommendation to the WASTEC Board of Governors regarding our applying for a certificate.

10:45 am – 4 pm
Break

10:45 am – 5 pm
Member Services Subcommittee
This meeting, which is open to all attendees, will review the results of the year 2000 member services programs and the plans for 2001. We will also discuss the upcoming education activities including next year's WASTEC Winter Conference and WasteExpo. We will work with you to develop technical and marketing seminar ideas for the Winter Conference and WASTEC's contributions to the sessions for WasteExpo 2001. In addition, we will look at the education priorities for the WASTEC so that they will meet the needs to the membership.

10:45 am – 7:30 pm
Welcome Reception with National Solid Wastes Management Association (NSWMA)
(Spouses and Guests Invited)
To kick off the week's activities, join us for the annual Welcome Reception. This year's reception combines both WASTEC and NSWMA leaders as we kick-off a week's worth of joint activities.

10:45 pm
Evening Dinner
(Spouses and Guests Invited)
This dinner will include WASTEC meeting participants along with their guests. Fred Leach, President of the Leach Company, will reflect on his term as Chairman of the Board of Governors, which concludes this year.

Thursday, October 5

7:30 am – 9:30 am
Breakfast
(Spouses and Guests Invited)

8:30 am – 8:45 am
WasteExpo Exhibitor Advisory Committee – Open Meeting
Open to all WasteExpo exhibitors as well as companies interested in the event. Items to be discussed include:
-WasteExpo 2000 Post Show Survey;
-Changes being introduced to WasteExpo 2001;
-Chicago Update; and
-Other items in the works for the 2001 event.

9:30 am – 10:30 am
Joint Management Workshop with NSWMA
Improved Supply Chain Management
Over the last decade, customers have been able to reduce the total cost of doing business with their suppliers equal to 7% of their revenues. But what happens when they cannot reduce costs further with their first tier suppliers. This workshop looks at how distributors and manufacturers can work together with buyers and sec-

ond tier suppliers to achieve significant cost reductions. It includes the results from a landmark research study conducted for Distribution Research and Education Foundation on how to make the supply channel's more cost effective and valuable. With many part of costs in the channel being redundant, distributors and manufacturers have tremendous opportunities to reduce costs and be more profitable.
Presenter: *Tim Underhill, President, Underhill Associates*

10:30 am – 10:45 am
Break

10:45 am – 12 noon
Joint Management Workshop Continued
Supply Chain Discussion Panel
Join industry professionals as they discuss how the waste industry supply chain has the potential to be optimized. The panel will represent the viewpoints of end users, manufacturers, distributors, and second tier suppliers. Come prepared with your questions for these experts.
Moderator: *Tim Underhill, Underhill Associates*
Panel Members: *Vince Fortuna, Vice President of Fleet Services, Waste Management, Inc.*
Bruce Yakley, Executive Vice President and Chief Operating Officer, Leach Company
Gary Kois, President, Kois Brothers Equipment
Steve Ford, Lapham-Hickey Steel Corp.

12 noon- 12:15 pm
Introduction to Afternoon Team-Building Exercise with NSWMA
(Spouses and Guests Included)
Join us for a brief introduction into the afternoon's planned team-building activities. Please plan to board the shuttle bus promptly at 1 pm. Dress is very casual.

12:15 pm – 1 pm
Break on your own.

1 pm – 8 pm
Fourth Annual Team-Building Event - Jointly with NSWMA: The Range and Rodeo Rendezvous
Lunch and Dinner included
(Spouses and Guests Invited)
Join this interactive adventure at the 1/2 Pass Creek Ranch. We will board busses from the resort, with a box lunch served enroute. At the Ranch, activities will feature a back country horseback (and wagons for non-riders) guided ride, a team calf herding exercise that will challenge expert riders and non-riders alike, and a quick draw contest using real firearms. Come and show off your cowpoke skills in front of the industry's top leadership, and build *esprit de corps* for both WASTEC and our partners in NSWMA.

A Western-style dinner will be served at the Ranch, before reboarding the busses to the Resort.

8 pm
Range and Rodeo Reception with NSWMA
(Spouses and Guests included)
Unwind from the social activities with desserts, drinks, and coffees back at the confines of the Resort. With light entertainment, currently under review, it's definitely an evening you don't want to miss.

Friday, October 6

7:30 am – 9 am
Breakfast (Spouses and Guests Invited)

8 am – 9 am
WASTEC Board of Governors Meeting and Election
All members are invited to the traditional open meeting of the Board of Governors. The BOG will hold its final debate and approve the year 2001 Budget and Operating Plan, as well as act upon any proposal developed by the Committees and Task Forces during the ERT Conference. You will have your chance to vote or who will fill the two open Governors' seats, and who will Chair WASTEC's two Standing Committees for the 2001 year. The newly elected Board will also elect its new Chairman and appoint the Associations' two representatives to the EIA Trustees.

9 am – 9:45 am
Waste and Wall Street – Perception and Business Joint Program with NSWMA
A representative of a major investment house will provide Wall Street's current take on the industry and the direction of the economy. You will have a chance to exchange viewpoints on the outlook for our sector in the months ahead.
Ms. Stacy Gray, Director, Deutsche Alex Brown

9:45 am – 10 am
Break

10 am – 11 am
National Election Projections – The 2000 Vote and Your Business

The 2000 elections promise to be extremely close at the Federal level. With control of the White House and Congress in the balance, the county's agenda for the next four years could be determined by the slimmest of margins. Texas Governor George W. Bush and Vice President Al Gore will engage in a no-holds barred battle for the White House. Meanwhile, a 4-seat swing could give control of the House back to the Democrats and with many Committee chairman terms limited there will be many new power brokers in Washington next year regardless of the election outcome. Long before the final votes are counted there will be key indicators of the likely outcome from the early returns. Learn what to look for on election night, the key trends to keep an eye on, the likely new chairmen and how the election could impact the waste industry.
Presenter: *Bill Sells, Director of Federal Affairs Environmental Industry Associations*

11:15 am – 11:30 am
Break

11:30 am – 12 noon
WASTEC Strategic Planning Open Discussion
WASTEC's Strategic Task Force, commissioned in March to develop proposals for revisions to the Associations rolling three-year plan, will hold open discussions to collate your ideas regarding the mission, competencies and goals of WASTEC going into of the new millennium.
Task Force Chair: *Gordon Shaw, Executive Vice President, Marathon Equipment Company*

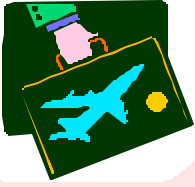
12:15 pm
Executive Roundtable Adjournment

1:15 pm
Golf
-or-
3:00 pm
Dutch Treat Activity
(Spouses and Guests Invited)
For those staying over from both Associations, our traditional "Dutch Treat" activity will feature a scavenger hunt.

6:00 pm
Dinner
Ida Belle's Bar and Grill.

WASTEC Executive Roundtable Conference

October 4 - 7, 2000 ♦ Keystone Resort & Conference Center ♦ Keystone, Colorado



Hotel Reservations

ACT NOW to assure your preferred hotel accommodations. Be sure to inform the reservations staff that you will be attending the "WASTEC Conference" to obtain the negotiated conference rates. Reservations can be made under the group code: "EOCEIA".

For reservations at Keystone Resort & Conference Center call **(888) 222-9298**. Conference room rate is \$185.00 for single or double, plus taxes, per night. The cut-off day to receive this rate is **September 9, 2000**. Check-in is at 3:00 pm, Check-out is at 12:00 noon. Keystone Resort address: PO Box 38, Department K 72, Keystone, CO, 80435. Phone (888) 222-9298 Fax (970) 496-4343.

**Please be sure to ask about their cancellation policy.*

Directions, Transportation & Dress Attire

From Denver International Airport: Allow approximately 90 minutes travel time. Exit the airport on Pena Boulevard to I-70 West. Stay on I-70 West for approximately 80 miles. Go through the almost two-mile long Eisenhower Tunnel. Exit the tunnel and go approximately 6 miles to exit 205 (Silverthorne-Dillon). Turn left, going under I-70 overpass, onto Highway 6. Go approximately 7 miles until you come to Keystone.

From Colorado Springs: Allow approximately two and a half hours travel time. All highways are paved all-weather roads. Keystone is 125 miles West via U.S. Highway #24 to Colorado Highway #9 North. Take I-70 East to exit 205 (Silverthorne-Dillon). Turn right onto Highway 6. Go 7 miles until you come to Keystone.

Dress Attire: The conference is resort casual.



Dutch Treat Event & Dinner

Scavenger Hunt: Friday October 6 at 2:00 pm. Exercise your orienteering, navigation, and team skills by participating in "A Roman Scavenger Hunt". Find ancient artifacts and supplies and complete quests for prizes and glory. **Cost is \$40.00 per person for the scavenger hunt.**

After the hunt, everyone will gather at Ida Belle's Bar and Grill featuring Mexican cuisine and gourmet burgers. Juke box music and sports tv are part of the fun in this restaurant themed after Colorado's mining days. **Dinner will be billed individually at your table.**

Activities Information

Early Bird Golf: For those arriving early, tee times are scheduled between 8:10 am to 9:00 am on Wednesday, October 4th on the Keystone Ranch Golf Course. Busses will pick guests up at 7:30 am at the front of the Lodge.

Golf: Friday, October 6. Limited tee times are between 1:15 pm - 2:15 pm at the River Course at Elk Run. Busses will pick up guest at 12:30 pm at the front of the Lodge. You can also sign up for the dinner at Ida Belle's (see above).

Reservations for golf should be made with the hotel by **September 8, 2000**. Guests will have to provide credit card information. **Cost is \$97.00 per person for each date.** Cost includes cart and green fees. Contact the hotel at (800) 362-3392 to make reservations.

Hard spikes are prohibited on course, golf clubs can be rented for \$45.00.

1/2 Pass Creek Ranch: Thursday, October 5, 1:00 pm - 8:00 pm. Join the fun by participating in this interactive executive team building exercise you and your spouse/guest will compete in team penning, the fastest growing event in rodeo. Team penning requires the participants to work together and communicate while on the move. It's a challenge to all riders of all skill levels and speed doesn't prevail over teamwork and brains. In addition, there will also be horseback riding, wagon rides, roping lessons, and a quick draw competition. Dinner is included. Busses will leave the front of the Lodge at 1:00 pm.



Spouse Information

Spouse registration fee includes: Welcome Reception and Dinner on Wednesday, The Range and Rodeo Rendezvous on Thursday, and Breakfast on Thursday and Friday.

Hotel staff will be available to help setup activities around the area.

Spouse registration fee is \$245.00

About Keystone Resort & Conference Center

Woven into the tapestry of the Rocky Mountains, it is a wondrous place that carefully balances wilderness with world-class amenities. With its elegant accommodations, fine dining, and wealth of activities, Keystone Resort is unsurpassed for its creature comforts, while existing in harmony with the surrounding Arapaho National Forest.

Located 90 minutes from Denver International Airport Keystone resort offers a host of amenities including coffee maker, hair dryer, iron/ironing board, and workdesks with laptop connections.

Keystone Resort offers 20 unique choices for dining from burgers to gourmet including two four diamond restaurants. Other options include the Ski Trip Lodge which offers intimate dining in an 1860 style country inn, breakfast trail rides, and dinner hayrides.

Average temperature at Keystone Resort in October is in the mid seventies; however, members attending the conference should come prepared for the possibility of cooler temperatures and the chance of snow.

Keystone Resort & Conference Center

P.O. Box 38

Department K 72

Keystone, CO, 80435

Phone (888) 222-9298

Fax (970) 496-4343



Registration Form

Executive Roundtable Conference
October 4-7, 2000 Keystone Resort & Conference Center Keystone, CO

One registration per form. Photocopies of this form may be used for additional registrations.

Registration Information

For planning purposes when are you arriving _____; departing _____

Registrant Full Name _____

Nick Name for Badge or First Name _____

Title _____

Company _____

City/St./Zip _____

Telephone _____ Fax _____

Check if applicable: First time attendee New WASTEC member

Spouse/Guest(s) Full Name _____

Sessions Check-Off

For planning purposes, please check what you plan to attend.

Wednesday, October 4, 2000

International Task Force
2:30 pm – 3:45 pm

Member Services Subcommittee
4 pm – 5pm

Welcome Reception/Dinner
6 pm – 7:30 pm
(Please check entree for you and/or guest)
____ Tenderloin Beef
____ Sesame Encrusted Salmon

Thursday, October 5, 2000

Breakfast (Spouses and Guests Invited)
7 am – 9:30 am

WasteExpo Exhibitor Advisory Committee – Open Meeting
7:30 am – 8:45 am

Joint Management Workshop with NSWMA
Improved Supply Chain Management Supply Chain Discussion Panel
9 am – 12:00 noon

Fourth Annual Team-Building Event - Jointly with NSWMA: The Range and Rodeo Rendezvous
Lunch and dinner included
1 pm – 8 pm

Range and Rodeo Reception with NSWMA
8 pm

Friday, October 6, 2000

Breakfast (Spouses and Guests Invited)
7:30 am – 9 am

WASTEC Board of Governors Meeting and Elections
8 am – 9 am

Waste and Wall Street – A Look at Perception and Business
9 am – 9:45 am

National Election Projections – The 2000 Vote and Your Business
10 am – 11 am

WASTEC Strategic Planning Open
11:30 am – 12 noon

Executive Roundtable Adjournment
12:15 pm

Registration Fees

Register Early And Save \$50!

Early registration applies only to those registrations received and paid for by
September 13, 2000

	<u>BY 9/13</u>	<u>AFTER 9/13</u>
Member Rate	\$395	\$445
Spouse Rate	\$245	\$265
Non-Member Rate	\$775	\$825

(non-members who join WASTEC will receive a \$400.00 dues credit)

Payment Information

Payment for early registration fee must be paid in full by September 13, 2000. Payment for the after September 13th fee must be paid in full by Wednesday, October 4 (no exceptions). Make check payable in U.S. funds and drawn on a U.S. - based bank, to WASTEC. Mail or fax registrations to:

WASTEC
Attention: Julie De Santis
4301 Connecticut Avenue NW, #300
Washington, DC 20008
Questions? Call Jack Legler at (800) 424-2869
Fax: (202) 966-4824

Total Registration Fee \$ _____	<input type="checkbox"/> Amex <input type="checkbox"/> Visa <input type="checkbox"/> Master Card <input type="checkbox"/> Check
Total Spouse Fee \$ _____	Name On Card: _____
Total Activities Fee \$ _____	Signature Of Cardholder _____
TOTAL AMOUNT DUE \$ _____	Expiration Date ____/____/____
	Card No. _____

Activities Check-Off

Wednesday, October 4, 2000

Early Bird Golf (8:00 am)
____ person(s) x \$97.00 p/p = \$ _____

Friday, October 6, 2000

Golf (12:30 pm)
____ person(s) x \$97.00 p/p = \$ _____

Dutch Treat Activity 3 pm
For those staying over from both Associations, our traditional "Dutch Treat" activity will feature a scavenger hunt and dinner at Ida Belle's Bar and Grill.
Hunt: ____ Person(s) x \$40.00 p/p = \$ _____
Dinner: ____ Person(s)

Registration Cancellation Policy

Advanced commitments by the Association will preclude refunds for cancellations received after September 13, 2000. Refunds will be processed for cancellations received prior to September 13, 2000 less a \$75.00 administrative fee.